

DATA MADE SIMPLE

Boost efficiency with real time visibility across the business



Gannon Homes approached Glantus to support their plans to digitise their business. The construction industry has traditionally used a combination of physical and software-based systems to manage operations but Gannon Homes is increasingly seeking opportunities to digitise all its processes.

After working with Glantus, the Gannon Homes team now have complete, live visibility on all construction and sales KPI, empowering more effective decision-making, smarter resource allocation and more efficient operational planning.

Here's how our unique product (and our unique approach) helped transform their business:



“ We now have an integrated data platform from which we can drive our digital transformation agenda. Glantus has helped us deliver real-time data that informs decision making in the business. The success of initial project phases provides the validation that we can achieve our long-term vision”

Mark Fitzpatrick, CFO

Gannon Homes: A leader in home development

Over the last thirty-five years Gannon Homes have grown to become one of the leading home builders in Ireland. With over 14,000 satisfied homeowners and over 2,000 new plannings granted, Gannon Homes face complex data challenges arising from its multiple live projects in a regulation-heavy sector.

Improving data integration and data capture

Gannon Homes asked Glantus to help effectively capture the data being created across multiple operational platforms across multiple projects and utilise this data more productively in the running of the portfolio operations and business as a whole. This involved creating a vision for a new data platform that can be reliably used for management decision making which involves:

- eliminating gaps in real-time data capture;
- fully integrating all new and existing systems; and
- digitising and automating appropriate manual system processes.



www.glantus.com

USA: +1 646 893 5974

EU: +353 1 889 5300

Going with Glantus: why our different approach resonated

Glantus' unique customer engagement process allowed Gannon Homes to see the real, practical value of its data up front - we sat down with the stakeholders, listened to their needs, and proposed meaningful solutions that would be live on day 1, with some bespoke development where needed.

Our product is uniquely end-to-end meaning data capture, automation, visualisation and analytics are all available in one platform. While our competitors offer solutions using multiple vendors, Glantus' solution was attractive on cost and delivery times thanks to our all-in-one offering.

How Glantus put that data to work

The Glantus Platform is purpose-built to empower any business struggling to collate and interpret data from many sources. We employ real-time connectivity and automation at all levels to make the process seamless and easy-to-understand.

Our practical approach involved three distinct steps:

1. We sat down with stakeholders in Gannon Homes, and discovered the needs of the team members: we agreed on a set of insights that the organisation needed to have available in real time and audited their current data practices, ensuring a strong ROI from the first day of deployment.
2. Using our unique end-to-end data platform, we connected to every relevant data source, integrated our real-time automation feature to provide that data to live dashboards, and trained the Gannon Homes team to access and customise those dashboards.

3. In response to a unique client need, we custom-developed an app that allows site managers to upload photographs, voice, video and hard copy site reports so that our technology could read them and integrate them into the workflow.



Practical results, from day one

- In line with their initial vision, Gannon Homes immediately found themselves making more informed decisions based on more accurate data.
- Many manual tasks became automated, boosting productivity and freeing up resources.
- The client has taken the product further, integrating information sourced from third party service providers into the internal real-time database, streamlining the reporting processes required from auctioneers and legal teams.
- All stakeholders now have true visibility over all development projects, in one location

See it for yourself:
Arrange a demo at **Glantus.com**

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