DATA MADE SIMPLE

Boost efficiency with real time visibility and automated reporting

glantus

When Gannon Homes approached Glantus, they were unable to control and fully understand the data generated by their large number of live construction projects. They also had no real time visibility over the progress on individual sites.

After working with Glantus, the Gannon Homes team now have complete, live visibility from the construction site to the board-room, empowering faster decision-making, smarter resource-allocation and instant response times from team members.

Here's how our unique product (and our unique approach) helped transform their business:

" We were impressed with the agility of the project… and seeing the results, our ambitions have become much bigger. Glantus successfully achieved what they set out to do… and we have no doubt that they will help us to shape our business long into the future"

Gannon Homes: A leader in complex property development

Gannon Homes has led ambitious developments in the high-end Wicklow and South Dublin suburbs for over 30 years. With over 10,000 homes built in the Dublin area and more on the way, Gannon Homes faced complex data challenges arising from its multiple live projects in a regulation-heavy sector.

Disorganised data and unknown opportunities

With so many projects, regulations, stakeholders and contractors to stay on top of, Gannon Homes found that their data and metrics were being held on various databases and in various formats. Many of their processes (such as site management reporting) were being conducted manually, prone to errors that were costing time and resources to resolve.

Gannon Homes asked Glantus to bring together all of this data, find the right insights the management team needed, and visualise them in one location, and automate the process for the future.

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Going with Glantus: why our different approach resonated

Glantus's unique customer engagement process allowed Gannon Homes to see the real, practical value of its data up front - we sat down with the stakeholders, listened to their needs, and proposed meaningful solutions that would be live on day 1, with some bespoke development where needed.

Our product is uniquely end-to-end - meaning data capture, automation, visualisation and analytics are all available in one platform. While our competitors offer solutions using multiple vendors, Glantus's solution was attractive on cost and delivery times thanks to our all-in-one offering.

How Glantus Put That Data To Work

The Glantus Platform is purpose-built to empower any business struggling to collate and interpret data from many sources. We employ real-time connectivity and automation at all levels to make the process seamless and easy-to-understand.

Our practical approach involved three distinct steps:

1. We sat down with stakeholders in Gannon Homes, and discovered the needs of the team members: we agreed on a set of insights that the organisation needed to have available in real time and audited their current data practices, ensuring a strong ROI from the first day of deployment.

2. Using our uniquely end-to-end data platform, we connected to every relevant data source, integrated our real-time automation feature to provide that data to live dashboards, and trained the Gannon Homes team to access and customise those dashboards.

3. In response to a unique client need, we custom-developed an app that allows site managers to upload photographs, voice, video and hard copy site reports so that our technology could read them and integrate them into the workflow.

Practical Results, From Day One

- In line with their initial vision, Gannon Homes immediately found themselves making faster decisions based on more accurate data - in a sector where quick response times are crucial.

- Many manual tasks became automated, boosting productivity and freeing up resources.

- With data now centralised in one location, Gannon Homes are speeding through regulatory and project milestone checks.

- The client has taken the product further, leveraging the new visibility they have over all of their projects to bring their own customers into the property development process.

- All stakeholders now have true visibility over all development projects, in one location.

See it for yourself:
Arrange a demo at **Glantus.com**

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